

# Vickery-Clark-Groves Mechanism

Maria Serna

Fall 2016

- 1 Selling one item
- 2 VCG mechanism

# 1- item: Buyer's utility

# 1- item: Buyer's utility

- Bidders have private values  $v_i$  for the item

# 1- item: Buyer's utility

- Bidders have private values  $v_i$  for the item
- A winning bidder gets a utility of  $u_i = v_i - p - i$

# 1- item: Buyer's utility

- Bidders have private values  $v_i$  for the item
- A winning bidder gets a utility of  $u_i = v_i - p - i$
- A losing bidder pays nothing and gets  $u_i = 0$

# 1-item: Seller's incentive

# 1-item: Seller's incentive

- Maximize social welfare: SP auctions



# 1-item: Seller's incentive

- **Maximize social welfare:** SP auctions
- **Maximize revenue:** SP auctions with reserve price

# 1-item: Seller's incentive

- **Maximize social welfare:** SP auctions
- **Maximize revenue:** SP auctions with reserve price
  - For example, reserve-pr  $[0,100]$
  - Reserve price is independent of the number of players
  - Optimality assumes a technical assumption on the distributions.

# 1-item: Seller's incentive

- **Maximize social welfare:** SP auctions
- **Maximize revenue:** SP auctions with reserve price
  - For example, reserve-pr  $[0,100]$
  - Reserve price is independent of the number of players
  - Optimality assumes a technical assumption on the distributions.
- Revenue equivalence results

# Efficiency

We saw that in 1-item auctions SP achieve efficiency with truthful dominant strategies.

# Efficiency

We saw that in 1-item auctions SP achieve efficiency with truthful dominant strategies.

Can this be achieved in other settings?

# Efficiency

We saw that in 1-item auctions SP achieve efficiency with truthful dominant strategies.

Can this be achieved in other settings?

- Moving from a specific example (1-item auctions) to a more general mechanism design setting.

# Efficiency

We saw that in 1-item auctions SP achieve efficiency with truthful dominant strategies.

Can this be achieved in other settings?

- Moving from a specific example (1-item auctions) to a more general mechanism design setting.
- **Objective:** Design the right incentives such that the efficient outcome will be chosen.

# Example: The roommates problem



## Example: The roommates problem

- Consider two roommates who would like to buy a TV for their apartment.

## Example: The roommates problem

- Consider two roommates who would like to buy a TV for their apartment.
- TV costs \$100

# Example: The roommates problem

- Consider two roommates who would like to buy a TV for their apartment.
- TV costs \$100
- They should decide:
  - Do they want to buy a TV together?
  - If so, how should they share the costs?

## Example: The roommates problem

- Consider two roommates who would like to buy a TV for their apartment.
- TV costs \$100
- They should decide:
  - Do they want to buy a TV together?
  - If so, how should they share the costs?
- Individual preferences have to be taken into consideration in deciding the **efficient outcome**.

# Example: The buying of multiple items

## Example: The buying of multiple items

- Each bidder has a value of  $v_i$  for an item.

## Example: The buying of multiple items

- Each bidder has a value of  $v_i$  for an item.
- But now we have 5 items!

## Example: The buying of multiple items

- Each bidder has a value of  $v_i$  for an item.
- But now we have 5 items!
- Each bidder wants only one item.



## Example: The buying of multiple items

- Each bidder has a value of  $v_i$  for an item.
- But now we have 5 items!
- Each bidder wants only one item.
- What is an efficient outcome?

## Example: The buying of multiple items

- Each bidder has a value of  $v_i$  for an item.
- But now we have 5 items!
- Each bidder wants only one item.
- **What is an efficient outcome?**

valuations \$70 \$30 \$27 \$25 \$12 \$5 \$2

## Example: The buying of multiple items

- Each bidder has a value of  $v_i$  for an item.
- But now we have 5 items!
- Each bidder wants only one item.
- **What is an efficient outcome?**

valuations \$70 \$30 \$27 \$25 \$12 \$5 \$2

sell the items to the 5 bidders with the highest values

## Example: The buying of multiple items

- Each bidder has a value of  $v_i$  for an item.
- But now we have 5 items!
- Each bidder wants only one item.
- **What is an efficient outcome?**

valuations \$70 \$30 \$27 \$25 \$12 \$5 \$2

sell the items to the 5 bidders with the highest values

- **How to design the auction?**

## Example: The buying of multiple items

- Each bidder has a value of  $v_i$  for an item.
- But now we have 5 items!
- Each bidder wants only one item.
- **What is an efficient outcome?**

valuations \$70 \$30 \$27 \$25 \$12 \$5 \$2

sell the items to the 5 bidders with the highest values

- **How to design the auction?**  
A general design rule is the Vickrey-Clarke-Groves mechanism.

- 1 Selling one item
- 2 VCG mechanism

# Vickrey-Clarke-Groves (VCG) mechanisms

# Vickrey-Clarke-Groves (VCG) mechanisms

- **Goal:** implement the efficient outcome in dominant strategies.



# Vickrey-Clarke-Groves (VCG) mechanisms

- **Goal:** implement the efficient outcome in dominant strategies.
- VCG is a general method generalizing SP auctions.

# Vickrey-Clarke-Groves (VCG) mechanisms

- **Goal:** implement the efficient outcome in dominant strategies.
- VCG is a general method generalizing SP auctions.
- **Solution:** players should pay the **damage** they impose on society.

# Vickrey-Clarke-Groves (VCG) mechanisms

- **Goal:** implement the efficient outcome in dominant strategies.
- VCG is a general method generalizing SP auctions.
- **Solution:** players should pay the **damage** they impose on society.
- You can maximize efficiency by:
  - Choosing the **efficient outcome** (given the bids) as allocation.
  - Each player pays his **social cost** (welfare).

# Vickrey-Clarke-Groves (VCG) mechanisms

- **Goal:** implement the efficient outcome in dominant strategies.
- VCG is a general method generalizing SP auctions.
- **Solution:** players should pay the **damage** they impose on society.
- You can maximize efficiency by:
  - Choosing the **efficient outcome** (given the bids) as allocation.
  - Each player pays his **social cost** (welfare).
- Payment  $p_i$ , for bidder  $i$ , is obtained as

# Vickrey-Clarke-Groves (VCG) mechanisms

- **Goal:** implement the efficient outcome in dominant strategies.
- VCG is a general method generalizing SP auctions.
- **Solution:** players should pay the **damage** they impose on society.
- You can maximize efficiency by:
  - Choosing the **efficient outcome** (given the bids) as allocation.
  - Each player pays his **social cost** (welfare).
- Payment  $p_i$ , for bidder  $i$ , is obtained as
  - Optimal welfare (**for the other players**) if player  $i$  was not participating.

# Vickrey-Clarke-Groves (VCG) mechanisms

- **Goal:** implement the efficient outcome in dominant strategies.
- VCG is a general method generalizing SP auctions.
- **Solution:** players should pay the **damage** they impose on society.
- You can maximize efficiency by:
  - Choosing the **efficient outcome** (given the bids) as allocation.
  - Each player pays his **social cost** (welfare).
- Payment  $p_i$ , for bidder  $i$ , is obtained as
  - Optimal welfare (**for the other players**) if player  $i$  was not participating.
  - **minus** welfare of the **other players** from the chosen outcome

# Vickrey-Clarke-Groves (VCG) mechanisms

- **Goal:** implement the efficient outcome in dominant strategies.
- VCG is a general method generalizing SP auctions.
- **Solution:** players should pay the **damage** they impose on society.
- You can maximize efficiency by:
  - Choosing the **efficient outcome** (given the bids) as allocation.
  - Each player pays his **social cost** (welfare).
- Payment  $p_i$ , for bidder  $i$ , is obtained as
  - Optimal welfare (**for the other players**) if player  $i$  was not participating.
  - **minus** welfare of the **other players** from the chosen outcome
  - In a single item auction

# Vickrey-Clarke-Groves (VCG) mechanisms

- **Goal:** implement the efficient outcome in dominant strategies.
- VCG is a general method generalizing SP auctions.
- **Solution:** players should pay the **damage** they impose on society.
- You can maximize efficiency by:
  - Choosing the **efficient outcome** (given the bids) as allocation.
  - Each player pays his **social cost** (welfare).
- Payment  $p_i$ , for bidder  $i$ , is obtained as
  - Optimal welfare (**for the other players**) if player  $i$  was not participating.
  - **minus** welfare of the **other players** from the chosen outcome
  - In a single item auction  
**when  $i$  wins the object** this payment is **2nd highest bid** minus **0**,



# Vickrey-Clarke-Groves (VCG) mechanisms

- **Goal:** implement the efficient outcome in dominant strategies.
- VCG is a general method generalizing SP auctions.
- **Solution:** players should pay the **damage** they impose on society.
- You can maximize efficiency by:
  - Choosing the **efficient outcome** (given the bids) as allocation.
  - Each player pays his **social cost** (welfare).
- Payment  $p_i$ , for bidder  $i$ , is obtained as
  - Optimal welfare (**for the other players**) if player  $i$  was not participating.
  - **minus** welfare of the **other players** from the chosen outcome
  - In a single item auction
    - **when  $i$  wins the object** this payment is **2nd highest bid** minus **0**, **otherwise** this payment is **highest bid** minus **highest bid**.

# VCG: payments in a 5-item auction

## VCG: payments in a 5-item auction

- Assume that bids = valuations

\$70 \$30 \$27 \$25 \$12 \$5 \$2

## VCG: payments in a 5-item auction

- Assume that bids = valuations  
\$70 \$30 \$27 \$25 \$12 \$5 \$2
- Optimal welfare if player  $i$  was not participating.

## VCG: payments in a 5-item auction

- Assume that bids = valuations  
\$70 \$30 \$27 \$25 \$12 \$5 \$2
- Optimal welfare if player  $i$  was not participating.  
\$99 \$139 \$142 \$144 \$157 \$164 \$164

## VCG: payments in a 5-item auction

- Assume that bids = valuations  
\$70 \$30 \$27 \$25 \$12 \$5 \$2
- Optimal welfare if player  $i$  was not participating.  
\$99 \$139 \$142 \$144 \$157 \$164 \$164
- Welfare of the other players from the chosen outcome

## VCG: payments in a 5-item auction

- Assume that bids = valuations  
\$70 \$30 \$27 \$25 \$12 \$5 \$2
- Optimal welfare if player  $i$  was not participating.  
\$99 \$139 \$142 \$144 \$157 \$164 \$164
- Welfare of the other players from the chosen outcome  
\$94 \$ 134 \$137 \$139 \$157 \$164 \$164

## VCG: payments in a 5-item auction

- Assume that bids = valuations  
\$70 \$30 \$27 \$25 \$12 \$5 \$2
- Optimal welfare if player  $i$  was not participating.  
\$99 \$139 \$142 \$144 \$157 \$164 \$164
- Welfare of the other players from the chosen outcome  
\$94 \$ 134 \$137 \$139 \$157 \$164 \$164
- This gives payments



## VCG: payments in a 5-item auction

- Assume that bids = valuations  
\$70 \$30 \$27 \$25 \$12 \$5 \$2
- Optimal welfare if player  $i$  was not participating.  
\$99 \$139 \$142 \$144 \$157 \$164 \$164
- Welfare of the other players from the chosen outcome  
\$94 \$ 134 \$137 \$139 \$157 \$164 \$164
- This gives payments  
\$5 \$ 5 \$ 5 \$ 5 \$5 \$0 \$0

## VCG: payments in a 5-item auction

- Assume that bids = valuations  
\$70 \$30 \$27 \$25 \$12 \$5 \$2
- Optimal welfare if player  $i$  was not participating.  
\$99 \$139 \$142 \$144 \$157 \$164 \$164
- Welfare of the other players from the chosen outcome  
\$94 \$ 134 \$137 \$139 \$157 \$164 \$164
- This gives payments  
\$5 \$ 5 \$ 5 \$ 5 \$5 \$0 \$0
- VCG rules for  $k$ -item auctions:

## VCG: payments in a 5-item auction

- Assume that bids = valuations  
\$70 \$30 \$27 \$25 \$12 \$5 \$2
- Optimal welfare if player  $i$  was not participating.  
\$99 \$139 \$142 \$144 \$157 \$164 \$164
- Welfare of the other players from the chosen outcome  
\$94 \$ 134 \$137 \$139 \$157 \$164 \$164
- This gives payments  
\$5 \$ 5 \$ 5 \$ 5 \$5 \$0 \$0
- VCG rules for  $k$ -item auctions:
  - Highest  $k$  bids win an object.
  - The winners pay the  $(k + 1)$ st bid.

## VCG: payments in a 5-item auction

- Assume that bids = valuations  
\$70 \$30 \$27 \$25 \$12 \$5 \$2
  - Optimal welfare if player  $i$  was not participating.  
\$99 \$139 \$142 \$144 \$157 \$164 \$164
  - Welfare of the other players from the chosen outcome  
\$94 \$ 134 \$137 \$139 \$157 \$164 \$164
  - This gives payments  
\$5 \$ 5 \$ 5 \$ 5 \$5 \$0 \$0
  - VCG rules for  $k$ -item auctions:
    - Highest  $k$  bids win an object.
    - The winners pay the  $(k + 1)$ st bid.
- Here, again, truthfulness is a dominant strategy.

# VCG: Roommates

# VCG: Roommates

- TV cost \$100

## VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.

# VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.
- Efficient outcome:



## VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.
- Efficient outcome: buy if  $v_1 + v_2 > 100$

## VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.
- Efficient outcome: buy if  $v_1 + v_2 > 100$
- VCG ensures:

## VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.
- Efficient outcome: buy if  $v_1 + v_2 > 100$
- VCG ensures:
  - Efficient outcome.
  - Truthful revelation.

# VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.
- Efficient outcome: buy if  $v_1 + v_2 > 100$
- VCG ensures:
  - Efficient outcome.
  - Truthful revelation.
- What are the VCG payments?

# VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.
- Efficient outcome: buy if  $v_1 + v_2 > 100$
- VCG ensures:
  - Efficient outcome.
  - Truthful revelation.
- What are the VCG payments?
- Consider values  $v_1 = 70$ ,  $v_2 = 80$ .

# VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.
- Efficient outcome: buy if  $v_1 + v_2 > 100$
- VCG ensures:
  - Efficient outcome.
  - Truthful revelation.
- What are the VCG payments?
- Consider values  $v_1 = 70$ ,  $v_2 = 80$ .
  - With player 1: value for the others is 80.

# VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.
- Efficient outcome: buy if  $v_1 + v_2 > 100$
- VCG ensures:
  - Efficient outcome.
  - Truthful revelation.
- What are the VCG payments?
- Consider values  $v_1 = 70$ ,  $v_2 = 80$ .
  - With player 1: value for the others is 80.
  - Without player 1: welfare for the others is 100.

## VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.
- Efficient outcome: buy if  $v_1 + v_2 > 100$
- VCG ensures:
  - Efficient outcome.
  - Truthful revelation.
- What are the VCG payments?
- Consider values  $v_1 = 70$ ,  $v_2 = 80$ .
  - With player 1: value for the others is 80.
  - Without player 1: welfare for the others is 100.
  - $p_1 = 100 - 80$ .



# VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.
- Efficient outcome: buy if  $v_1 + v_2 > 100$
- VCG ensures:
  - Efficient outcome.
  - Truthful revelation.
- What are the VCG payments?
- Consider values  $v_1 = 70$ ,  $v_2 = 80$ .
  - With player 1: value for the others is 80.
  - Without player 1: welfare for the others is 100.
  - $p_1 = 100 - 80$ . Similarly for player 2,  $p_2 = 100 - 70$

## VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.
- Efficient outcome: buy if  $v_1 + v_2 > 100$
- VCG ensures:
  - Efficient outcome.
  - Truthful revelation.
- What are the VCG payments?
- Consider values  $v_1 = 70$ ,  $v_2 = 80$ .
  - With player 1: value for the others is 80.
  - Without player 1: welfare for the others is 100.
  - $p_1 = 100 - 80$ . Similarly for player 2,  $p_2 = 100 - 70$
  - But, total payment is  $20 + 30 < 100!$

# VCG: Roommates

- TV cost \$100
- Bidders are willing to pay  $v_1$  and  $v_2$  this is **private information**.
- Efficient outcome: buy if  $v_1 + v_2 > 100$
- VCG ensures:
  - Efficient outcome.
  - Truthful revelation.
- What are the VCG payments?
- Consider values  $v_1 = 70$ ,  $v_2 = 80$ .
  - With player 1: value for the others is 80.
  - Without player 1: welfare for the others is 100.
  - $p_1 = 100 - 80$ . Similarly for player 2,  $p_2 = 100 - 70$
  - But, total payment is  $20 + 30 < 100!$   
**Cost is not covered!**

# VCG: budget balanced?

## VCG: budget balanced?

- In general,  $p_1 = 100 - v_2$  and  $p_2 = 100 - v_1$ .

## VCG: budget balanced?

- In general,  $p_1 = 100 - v_2$  and  $p_2 = 100 - v_1$ .

$$p_1 + p_2 = 100 - v_1 + 100 - v_2 = 200 - (v_1 + v_2) < 100$$

## VCG: budget balanced?

- In general,  $p_1 = 100 - v_2$  and  $p_2 = 100 - v_1$ .

$$p_1 + p_2 = 100 - v_1 + 100 - v_2 = 100 - (v_1 + v_2 - 100) < 100$$

Whenever we can buy, the cost is not covered!

## VCG: budget balanced?

- In general,  $p_1 = 100 - v_2$  and  $p_2 = 100 - v_1$ .

$$p_1 + p_2 = 100 - v_1 + 100 - v_2 = 200 - (v_1 + v_2) < 100$$

Whenever we can buy, the cost is not covered!

- In some cases, the VCG mechanism is not **budget-balanced**: spends more than it collects from the players!



## VCG: budget balanced?

- In general,  $p_1 = 100 - v_2$  and  $p_2 = 100 - v_1$ .

$$p_1 + p_2 = 100 - v_1 + 100 - v_2 = 100 - (v_1 + v_2 - 100) < 100$$

Whenever we can buy, the cost is not covered!

- In some cases, the VCG mechanism is not **budget-balanced**:  
spends more than it collects from the players!

This is a real problem!

# VCG: budget balanced?

- In general,  $p_1 = 100 - v_2$  and  $p_2 = 100 - v_1$ .

$$p_1 + p_2 = 100 - v_1 + 100 - v_2 = 100 - (v_1 + v_2 - 100) < 100$$

Whenever we can buy, the cost is not covered!

- In some cases, the VCG mechanism is not **budget-balanced**:  
spends more than it collects from the players!

This is a real problem!

- There isn't much we can do: It can be shown that there is no mechanism that is both efficient and budget balanced.